9 Ways to Measure Customer Satisfaction

This is an extra resource to go along with the original article:

<u>Use These Tips to Increase Customer Satisfaction Without Spending a Fortune</u>

- Survey your customers on your website using the Customer Satisfaction Score (CSAT), Customer Effort Score (CES), or Net Promoter Score (NPS) method.
- 2. Send surveys via email.
- 3. Offer surveys in-app.
- 4. Survey through social media platforms such as Facebook and Twitter.
- 5. Listen for mentions of your company/product on social media.
- 6. Sign up for Google Alerts to check mentions on websites.
- 7. Personally reach out to your current customers over email or phone and ask for their honest feedback.
- 8. Send a series of surveys over the course of the customer's lifetime to ensure that you're still meeting the customer's needs.
- 9. Integrate a feedback survey into your product so that your customers must answer the question in order to continue using your product.