10 Exit Interview Questions

This is an extra resource to go along with the original article:

<u>Take These Easy Steps to Reduce Involuntary Churn</u>

- 1. Why did you sign up for our service?
- 2. What did you like about our service?
- 3. What did you not like about our service?
- 4. Why did you decide to cancel service with us?
- 5. What's one thing we could do to improve our service?
- 6. Is there anything that would stop you from leaving?
- 7. Would you use our service in the future?
- 8. What service are you using now instead? How does it compare to our service?
- 9. Would you recommend our service to a friend/ colleague?
- 10. Are you willing to talk to us about your time with our service?